Actual Case Study

Terpco Inc. 1-800-333-9728

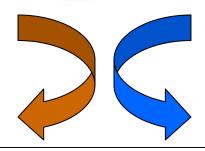
Saving Manpower, Saving Time, Saving Money **Providing Increased Safety & Immediate Savings**

Terpco Sentry Drain Cover

Material / Supplies

Sentry Drain Cover





Manpower

I person

The Champion is... **Sentry Drain Cover**

Time

30 minutes

The Terpco Sentry Drain Cover brings one man and one product to the work sight. Red rubber & clay requires four men and three products. The Terpco Sentry Drain Cover took a total of 30 minutes with an average cost of \$1000.00 to prepare for this match. Red rubber & clay were up all night and had a staggering cost of \$3800.00. That's a difference of \$2800.00!

Average Cost

\$1000.00

3 Sewer Covers =

Usage

Reusable

It is easy to conclude that red rubber and clay leaves behind a larger workforce, unnecessary expenses, wasted time, and often a significant amount of product that must be cleaned up. If not cleaned up properly, red rubber and clay can be accidently washed down a drain, plugging up the sewer with it's hazardous waste and adding additional clean up costs.

The Terpco Sentry Drain Cover uses water to assist in creating a vapor seal. The unit is reusable, has a life expectancy of three to five years, and is easy to store. The Terpco Sentry Drain Cover uses two layers of FR Material and is designed to handle the weld splash with a quick certified burnout. The Terpco Sentry Drain Cover adheres to California specifications.

Red Rubber & Clay

Material / Supplies

Back hoe

Red rubber

Clay

Manpower

3 laborers

I operator

Time

8 hours

(to get permit, cover & uncover)

Average Cost

 $4 \text{ men } \times 8 \text{ hours} = 32$ hours x \$120 per hour = \$3800.00

Usage

One Time