# Actual Case Study

## Terpco Inc. 1-800-333-9728

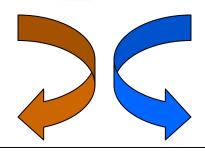
## Saving Manpower, Saving Time, Saving Money Providing Increased Safety & Immediate Savings

Terpco Sentry Drain Cover

#### **Material / Supplies**

Sentry Drain Cover





I person

**Manpower** 

## The Champion is... Sentry Drain Cover

Time

30 minutes

The Terpco Sentry Drain Cover brings one man and one product to the work sight. Tarp & sand requires 3 men, a truck and materials. The Terpco Sentry Drain Cover took a total of 30 minutes with an average cost of \$1000.00 to prepare for this match. Tarp & sand took 27 hours and had a staggering cost of \$1560.00. That's a difference of \$560.00, not including tarp & sands clean-up and disposal fees!

### **Average Cost**

3 Sewer Covers = \$1000.00

It is easy to conclude that tarp & sand leaves behind a larger workforce, unnecessary expenses, wasted time, and often a significant amount of product that must be cleaned up. If not cleaned up properly, sand can be accidently washed down a drain, plugging up the sewer with it's hazardous waste and adding additional clean up costs.

Usage

Reusable

The Terpco Sentry Drain Cover uses water to assist in creating a vapor seal. The unit is reusable, has a life expectancy of three to five years, and is easy to store. The Terpco Sentry Drain Cover uses two layers of FR Material and is designed to handle the weld splash with a quick certified burnout. The Terpco Sentry Drain Cover adheres to California specifications.

Tarp and Sand

#### **Material / Supplies**

Truck

Tarp

Sand

#### **Manpower**

2 laborers

I driver

#### Time

3 hours each cover

(Not including cleanup and disposal time)

#### **Average Cost**

3 men x 9 hours = 27 hours x \$55/ hour + \$45 truck rental + \$10.00 material each = \$1560.00

**Usage** 

One Time